



JOEL L. JOHNSON

Executive Associate

U.S. - Crest

In addition to working with U.S.-Crest, Mr. Johnson is also Executive Director – International, The Teal Group, an aerospace analytical firm, and consults with various corporations and the Institute for Defense Analyses.

Mr. Johnson retired in July of 2005 from the Aerospace Industries Association of America, Inc. (AIA), where he served for 16 years as Vice President, International. AIA is the trade association representing 100 of the major manufacturers of commercial, military and business aircraft, engines, missiles, space craft, and related components and equipment. Mr. Johnson coordinated the efforts of AIA to obtain government policies which support exports, avoid protectionism and pursue fair principles of international trade.

Prior to joining AIA in April of 1989, Mr. Johnson was Executive Vice President for the American League for Exports and Security Assistance (ALESA), an organization of approximately 25 corporations and five unions. ALESA supports government policies, which encourage or facilitate the export of defense-related goods and services, where such exports are consistent with the security interests of the United States.

From 1981-1983, Mr. Johnson served as a Professional Staff Member on the Senate Foreign Relations Committee, where he was responsible for international economic policy issues--particularly economic relations with the Third World, including the U.S. foreign assistance program. He also worked on the Committee from September 1977 to August 1978, as Chief Economist for the Foreign Assistance Subcommittee, when he focused on major revisions in foreign assistance legislation.

From July 1978 to March 1981, Mr. Johnson served as a member of the Secretary of State's Policy Planning Staff, where he handled trade, energy, commodities and foreign assistance matters. Mr. Johnson also served as Deputy Director of the Office of Trade Policy and Negotiations at the Treasury Department. In that capacity, he represented the Department on several negotiating teams and helped develop the U.S. Generalized System of Preferences for developing countries. He has held various other positions in the field of international economic affairs.

Mr. Johnson received his undergraduate degree from Wesleyan University and his Masters of Public Affairs from The Woodrow Wilson School at Princeton University. His work experience and education include extensive travel abroad.

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